





# Contents

•	Introduction	4
•	Program Pillars	5-6
•	Program Calendar	7
•	Program Agenda	8
•	Program in a Glance	9
•	Program Faculty Members	10-14
•	Enrollment	15

### Introduction

Government Communications officials deal with many challenges. Best practices, technology, and processes may change, but an official always needs to align with the vision, strategy, and key messages of the government of Dubai.

It is the responsibility of government communications personnel to preserve the identity and media image of the Dubai government by supporting the government initiatives, decisions, and achievements. A government communications official instills social confidence, facilitates media access, and continually develops their professional skills to be the best representative of the Government of Dubai Communications Office.

Digital media is one of the most effective communications tools to inform the public about messages, matters, and programs presented by government entities. These platforms can include agency websites, social media accounts, apps, videos, podcasts, and more.

It is important to acknowledge that the younger generations are very tech-savvy and many of them are the decision makers of tomorrow. Therefore, a government entity must have a strong online presence with an attractive and vibrant social media statement.

## **Objectives**

- Know the governmental direction and governments of the future.
- Recognize the extent of digital transformation in organizations.
- Motivate communications teams to follow best practices.
- Stay up to date on changing technology and platforms.
- Ensure that your messages reach your intended audience.
- · Manage the entire digital communications ecosystem.
- · Learn and develop impactful digital communications.
- Create a digital marketing and measurement strategy.
- Develop social media strategies that are in line with government objectives.
- · Implement a digital media strategy plan.
- Prepare crisis plans that manage communications and protect the organization.



## **PROGRAM PILLARS**

### Course Pillars - MBRSG

### Module 1:

## **Future government**

(4 days, 3 hours per day + 1 hour day for a Guest speaker)

In this module, the main scenarios and features of the government of the future will be examined to identify how they support the UAE vision. In addition, students will understand the concept of global competitiveness and how countries and institutions can benefit from this concept.

A guest speaker will talk about the importance of internal and external communications for governments using modern tools.

### Module 3:

## The new digital era

(4 days, 3 hours per day + 1 hour day for a Guest speaker)

Governments realize that they must reinvent the ways in which they do business, and truly reinvent themselves by harnessing technologies to serve their purposes. As governments face the challenge of managing uncertainties, they have a duty to invest in digitization because it holds unprecedented promise for our societies. In this module, we will learn about the importance of digitization in our lives and how we can use it for the benefit of our societies and governments.

A guest speaker will talk about the most important digital tools and their value in the communication process.

### Module 2:

# Government Communication in the UAE

(4 days, 3 hours per day + 1 hour day for a Guest speaker)

It has become clear that government communication plays a major role in building the image of a governmental organization by highlighting its role in the local and global community, while setting effective channels of communication with the community across all categories. Government communication contributes to supporting the community's confidence in the government organization, clarifying its role and the services it provides to individuals.

Considering the remarkable and rapid development in communication and its channels, and with the wide array of informational needs of the public, it has become imperative for governments to meet these requirements through modern interactive communication.

This module will cover the government communication approach in the UAE. A guest speaker will talk about the role the government has in conveying facts and improving the internal and external image of the country.



## **PROGRAM PILLARS**

### **Course Pillars - NMA**

### Overview

This program will start by unifying the complex language, terminology, and underlying principles of digital communications. With an understanding of the digital landscape and its challenges, decision makers are empowered to develop a clear strategy that aligns to all audiences and stakeholders. You will learn how to develop a clear digital communication strategy that matches organizational objectives by:

- · Identifying audiences, researching their needs, and discovering how they find answers to their problems.
- Developing key messages through use of digital media that will offer education, entertainment, and persuasive content.
- · Publishing content through the ideal channels for distribution, engagement, and results.
- Applying relevant measurements throughout your campaign to improve your messaging, targeting, and results.

## What you will learn

- · Create a strategic digital communication plan.
- · Integrate communications across digital channels.
- Use storytelling to make your content irresistible to audiences.
- Apply storytelling techniques to creating digital social content
- · Distribute your content for maximum impact.
- · Develop a crisis communication plan.
- Present campaign data to audiences, stakeholders, and managers.
- Optimize Press Releases and increase Media Coverage.
- $\cdot\,$  Use digital tools that will make your job easier.

# Strategy

You will build a long-term strategy that accomplishes organizational objectives, focuses activity, and connects key measurements to actionable stages and results. Then, apply the strategy through audience research methods that provide unique insights into needs, interests, and language.

# Integrated Communications

The average person in the UAE has at least 8 social media accounts. How can you reach them with a consistent message? Each platform functions differently, with different audience expectations, so you can't broadcast the same message to all platforms. You will learn how to talk to an audience at scale while building trust and sustainable relationships. Walk away with a comprehensive plan for engagement, growth strategies, data-backed analytics, and algorithmic insights.

## Storytelling

Learn how to develop a framework for engaging audiences with your unique story. Public entities can utilize storytelling methods to enhance and develop messages that will educate and inform the public.

## **Engaging Audiences**

Review valuable case studies to see how successful content delights an audience. See case studies and campaigns that successfully capture public interest and drive measurable results.

### **Content Distribution and Curation**

After you publish the post – it's just the beginning! Distribution of content plays a key role in extending the life of the media you have created. Learn how to develop a plan to increase the reach and results of your content.

# Create a Crisis Communications Playbook

A single social media post could put your organization on the front page or the lead story around the world. Organizations face incredible pressure to respond to and address crises - both large and small. This session will cover how to proactively prepare for crisis and develop a plan that will guide your organization through difficult times.

### **Data Presentation**

Not all of our communication is public. Facing our audience includes management, stakeholders, and internal employees. Presenting information to these audiences can be intimidating, especially data and analytics. Learn how data visualization, storytelling, and neuromarketing techniques can improve your presentation and increase buy-in from management.

# PR and Media Coverage

Learn SEO techniques that will increase the impact, reach, and measurable results of your Press Releases. You will also cover the fundamental aspects of building relationships dealing with media coverage.

# **Expert Talks**

At the conclusion of each week, experts in digital or government communications from various backgrounds are invited to speak and present their experiences and challenges. This is an open session where you'll be able to ask questions and get insightful answers from those who "have been there and done that."

# PROGRAM CALENDAR



# **MBRSG**

MBRSG						
Week 1	Module 1					
vveek i	Future Government					
Week 2	Module 2					
vveek 2	Government Communication in the UAE					
Week 3	Module 3					
vveek 3	New Digital Era					
Week 4	Final Project					
vveek 4	Group Project					

NMA						
	Module 4	Module 5	Module 6			
Week 5	Integrated Communications Objectives	Integrated Communications Strategy	Integrated Communications Planning			
	Module 7	Module 8	Module 9			
Week 6	Storytelling	Content Creation	Content Curation			
	Module 10	Module 11	Module 12			
Week 7	Presenting Data to stakeholders	PR – Press releases and media coverage	Crisis Comms			
Week 8	Final Project					
week o	Group or Individual Project					





# **PROGRAM IN A GLANCE**

# **Program Details**

19,700 AED Price:

Government Digital Marketing and Administration Topic:

NMA: 40 training hours Location:

(zoom sessions) + MBRSG: 36 training hours

(in person classes)

Total required

effort:

76 training hours

Dates: 7th Oct - 28th Nov 2024

Time: 5-8 PM

(Mondays - Wednesdays) &

6-7 PM (Thursdays)

8 weeks - 4 days a week (3 days modules + 1 day expert talk) Duration:

Arabic, English Language:

# **PROGRAM AGENDA**

Days	Monday	Tuesday	Wednesday	Thursday		
	MBRSG					
Week 1	7th OCT 5pm - 8pm Future Government	8th COT 5pm - 8pm Future Government	9th OCT 5pm - 8pm Future Government	10th OCT 6PM - 7PM <b>Expert Talk</b>		
Week 2	14th OCT 5pm - 8pm Government Communication in the UAE	15th OCT 5pm - 8pm Government Communication in the UAE	lóth OCT 5pm - 8pm Government Communication in the UAE	17th OCT 6PM - 7PM Expert Talk		
Week 3	21st OCT 5pm - 8pm <b>New Digital Era</b>	22nd OCT 5pm - 8pm <b>New Digital Era</b>	23rd OCT 5pm - 8pm New Digital Era	24th OCT 6PM - 7PM <b>Expert Talk</b>		
Week 4	28th OCT 5pm - 8pm <b>Final Project</b>	29th OCT 5pm - 8pm Final Project				
	NMA					
Week 5	4th NOV 5pm - 8pm	5th NOV 5pm - 8pm	6th NOV 5pm - 8pm	7th NOV 6PM - 7PM		
	Introduction Communications: Objectives and Audience.	Integrated Communications Strategy	Integrated Communications Planning: Measurement & Analytics	Expert Talk		
	Instructor: Matt Bailey	Instructor: Matt Bailey	Instructor: Greg Jarboe	Instructor: Michael Hughes		
Week 6	11th NOV 5pm - 8pm	12th NOV 5pm - 8pm	13th NOV 5pm - 8pm	14th NOV 6PM - 7PM		
	Storytelling	Content Creation	Curation & Distribution	Expert Talk		
	Instructor: Monique Russell	Instructor: Greg Jarboe	Instructor: Greg Jarboe	Instructor: Neil Feinstein		
\A/ I 7	18th NOV 5pm - 8pm	19th NOV 5pm - 8pm	20th NOV 5pm - 8pm	21st NOV 6PM - 7PM		
Week 7	Presenting Data to Stakeholders and Decision-Makers	PR – Press releases and media coverage	Crisis Comms – developing a playbook	Expert Talk		
	Instructor: Matt Bailey	Instructor: Greg Jarboe	Instructor: Sue Grabowski	Instructor: Rebekah Mena		
Week 8	25th NOV 5pm - 8pm	26th NOV 5pm - 8pm	27th NOV 5pm - 8pm	28th NOV 6PM - 7PM		
vveek o	Digital Tools Workshop	Final Project	Final Project	Expert Talk		
	Instructor: Matt Bailey, Greg Jarboe	Instructor: Matt Bailey	Instructor: Matt Bailey	Instructor: Jodi Sangster		

# FAQS

### Does this program have prerequisites?

This program is for those with a basic understanding of some marketing terms, and aims to unify the language and understanding behind government digital marketing principles that would empower decision makers in understanding the digital landscape.

### What tools and equipment do I need for this program?

Laptop or mobile device to access Zoom.

### What tools and equipment do I need for this program?

This program will be delivered through live sessions and in-class at timings listed in the program schedule of the e-brochure. The classrooms are also a space for you to be inspired by everyone's passion and encourage you to pursue yours.

### How many assignments will I need to complete during the program?

Only two final projects towards the end of the program. The first final project is after the first forty hours, and the second is after the final thirty hours.

### What time of day do the programs run?

The program schedule is detailed in the e-brochure that is available on each program page. It clearly outlines the duration, pace and effort you will be required to commit to for you to successfully complete the program.

### Will I be required to take any examination to complete the program?

No, we aim to make the learning experience as enjoyable and practical as possible, to give you the necessary hard skills to walk away with.

# REFUND POLICY (1989)



## Policy: P-FIN-100 Title: Finance and resources policy

Refunds of the Executive Education training programs: If the participant canceled the registration or transferred it in less than 45 days prior to the course starting date the participant shall be liable to pay the MBRSG the percentage of the training fees as follows: (All cancellation or transformation must be submitted in writing to the Executive Education Department at MBRSG).

- · More than 45 days: full refund
- · Cancellation 45 to 30 days before the start of the course date: 25% of the total cost of training fee.
- · Cancellation 29 to 8 days before the start of the course date: 50% of the total cost of training fee.
- · Cancellation 7 days or less before the start of the course date: 100% of the total cost of training fee.
- · Cancellation during the course date: 100% of the total cost of training fee.
- The exception to the above is when the participant encounters inevitable circumstances such as health conditions, traffic, travel, etc., the participant will recover 50% of the training fee.

## **PROGRAM FACULTY MEMBERS**

### Instructors - MBRSG

### Dr. Saleh Al Hamrani

Dr. Saleh Al Hamrani is a distinguished expert in the fields of law, innovation management, and institutional excellence, combining academic and practical experience to offer innovative solutions in governmental work environments. He currently holds the position of Deputy Director General for Excellence and Leadership at Dubai Police General Headquarters, where he oversees the implementation of institutional excellence initiatives and enhances the role of leadership in improving overall performance. Dr. Saleh holds a Ph.D. in Law from the University of Leeds in the United Kingdom, with a specialization in legal issues related to public administration and institutional governance. With over 29 years of administrative experience, including leadership roles across various sectors, Dr. Saleh is a pioneer in developing policies and procedures aimed at promoting excellence and innovation within government



### **Consultant and Trainer**

### **Expertise**

Law Innovation Management Institutional Excellence

### **Experience**

Deputy Director General for Excellence and Leadership at Dubai Police

Certified Consultant and Trainer for Government Leadership by the United Nations ESCWA

Executive Director of Innovation at the Global Innovation Institute in the United States

### **Professional Certificates**

- Certified Management Consultant by the Chartered Management Institute (CMI) – UK
- Certified Trainer for Government Leadership by the United Nations ESCWA
- Certified Government Excellence Assessor in the Dubai Government Excellence Program

### **Publications**

Developed and delivered training courses in governance, leadership, creative thinking, and strategic planning

### Instructors - MBRSG

### **Professor Yousef Al-Assaf**

Professor Yousef Al-Assaf brings the uniquely paired electrical engineering and executive leadership specialisms to the table. He is currently the president of RIT University in Dubai having previously held equally prestigious positions as a Dean in colleges in Sharjah and Jordan. With over 25 years of academic experience, Professor Yousef has evolved through the ever-dynamic digital world and provides timely and perceptive insights to allow students to be nimble and agile in a reactive landscape.



### President, RIT University in Dubai

### **Expertise**

- Electrical Engineering (Control Engineering specialization)
- · Executive Leadership
- · Self Tuning Control

### **Experience**

- 2013-Present President Rochester Institute of Technology-Dubai
- · 2006 2013 (Jan) Dean of College of Engineering-American University of Sharjah
- 2002 (October)-2003 (August) Dean of Faculty of Engineering Technology/ Al-Balqa University-Jordan
- 2002 (October)-2003 (August) Director of the National Training of Trainers Institute: Faculty of Engineering Technology/ Al-Balqa University-Jordan.
- 1997 (May)-1998 (August) Director of the Arab Council for Training Students of Arab Universities
- 1997(May)-1998(August) 6 Jordan National Secretary of the International Association for the Exchange of Students for Technical Experience (IAESTE)
- 1993 (September)-1996(August) Chairman of the Industrial Engineering Department, University of Jordan
- 1993 (September)-1997 (August) Chairman of the Outreach Consultation Project, University of Jordan

#### **Business School Affiliation**

· President Rochester Institute of Technology-Dubai

### **Publications**

New Digital Era (Ar) 2020

### Instructors - MBRSG

### Dr. Khalid Alwazni

Associate Professor of Public Policies, Mohamed Bin Rashid School of Government

Dr. Khalid Alwazni has extensive experience in Public Policy and Leadership in equal measure. Dr. Khalid has written widely on issues related to Economics for academic journals and has the agile, strategic foresight to enable his students to excel in a dynamic and ever-changing economy.

## **Expertise**

- · Institutional Development and Development Policies
- · Econometrics & Macro Economic Policies
- · Public Policy
- · Institutional Agility, Leadership, & Re-Engineering
- $\cdot$  Agility, Strategic Thinking, and Future Foresight

### **Experience**

Lecturer and Trainer in Public Administration and Leadership

Associate Professor of Public Policies at Mohamed Bin Rashid School of Government (Current)

Former Chairman of Jordan Investment Commission (JIC)

Ex-Director General of Jordan Customs Department, and Jordan Social Security Corporation

Served as an Advisor and Head of the Economic and Development Division and the Royal Hashemite Court, & the Head of the King's Economic Team

Has numerous international Economic publications in reputed academic journals and was awarded the Shoman Prize for Arab Young Researchers

Possesses wide corporate consulting and executive development experience across the Middle East in both private and public sectors



#### **Professional Certificates**

- · Fulbright Post-Doctoral Scholar
- Member of the Arab Economic Research Association, and Arab Thought Forum, among other professional memberships.
- · Qualifications:
  - · PhD in Economics from the Cairo University
  - $\cdot$  M.A in Economics from the American University in Cairo (AUC)
  - · BA from Cairo University

### **Publications**

Wamadat Eqtisadiya - AR (2020)

### Instructors - NMA



### **Matt Bailey**

Matt Bailey teaches students how to convert marketing data into action. He shows you how to data mine a story and then effectively communicate it through the art of persuasion, influence, and presentation skills. With over 25 years in digital communications and marketing, he has worked with some of the largest brands in the world and created more than 1 billion in revenue for his clients. His digital marketing training courses are used in hundreds of universities all over the world, including Rutgers University, Purdue University, and Duke University.



### **Greg Jarboe**

Greg Jarboe is the president and co-founder of SEO-PR, an award-winning content marketing agency which offers search engine optimization, online public relations, social media marketing, and video marketing services. Additionally, he has authored and contributed to five books on digital marketing. On the academic side of things, he is on the faculty roster of the Rutgers Business School's Mini-MBA program and the IAB's Digital Leadership Program. Greg is also one of the 25 successful online marketing gurus profiled in Online Marketing Heroes by Michael Miller.



### Monique Russell

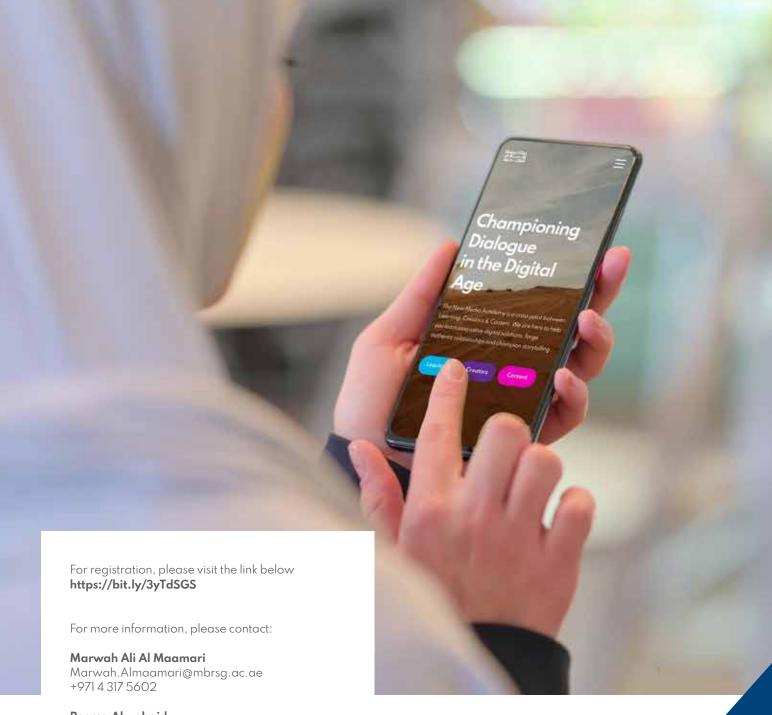
Monique Russell is a Senior Leadership Development Consultant with over 15 years of experience in executive leadership assessment, development, advisement, and management consulting. She is highly skilled in interfacing with business clients and stakeholders to evaluate current practices, recommend improvements, and implement initiatives that support career and leadership goals. Monique is known for her expertise in human capital trends, her ability to coach teams towards profitability, and her deep understanding of business issues in industries such as technology, management consulting, real estate, public health, transportation, and



### Sue Grabowski

Sue Grabowski has grown a marketing communications firm from a one-person shop to a flourishing organization – Desidara – which serves local, regional, national and international clients. She leads a team of talented strategists, writers, artists and technology creators to craft the right messages and deliver them to target audiences through a variety of media forms. In addition to leading Desidara, she also founded Squawqr Mobile Media, a cloud-based, mobile-first software with partner developer Rob Kemmer. The platform is used by Fortune 500 companies and small businesses alike thanks to its ease of content management, simplified presentation on browsers, and access via QR code.

# **ENROLLMENT**



### Reema Abuobaid

Reema.Abuobaid@nma.ae